



SAME Brief

Southwest Division Naval Facilities Engineering Command November 2001

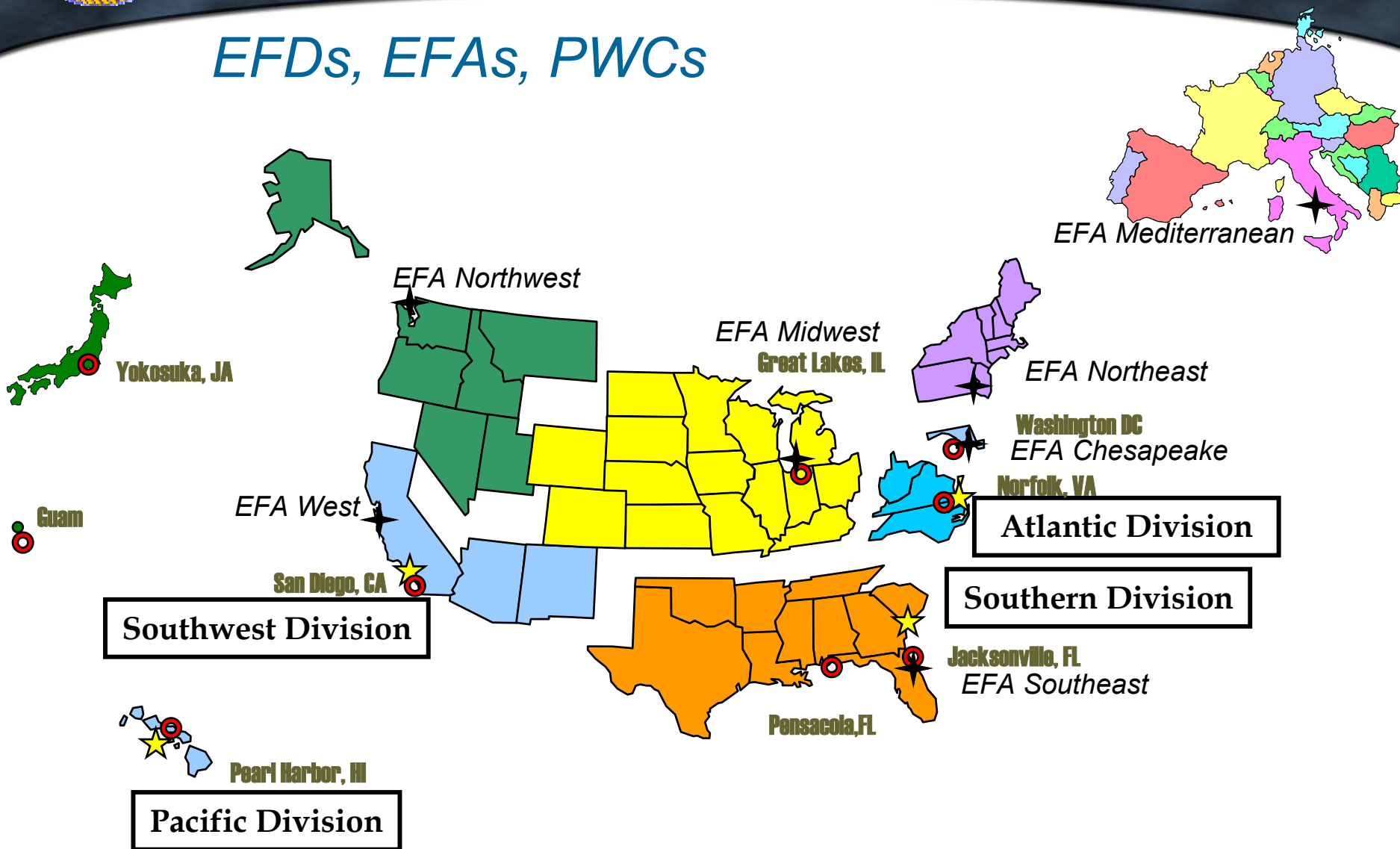
**CAPT Gary Engle, CEC, USN
Commander, Southwest Division
Naval Facilities Engineering Command**



NAVFAC

Areas of Responsibility

EFDs, EFAs, PWCs





Major Business Lines



Capital Improvements – *John Phillips*

03CN



Environmental – *Chris Kotas*

03EN



Base Dev. & Planning – *Susanah Aguilera*

03PL



Real Estate – *Karen Ringel*

03RE



BOS – *Ralph Torres*

03PW



BRAC – *Kimberly Kesler*

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Capital Improvements

03CN

Design and Construction



*New Pier
North Island
(P700A)*

*Submarine Support Facility
Naval Base Point Loma*

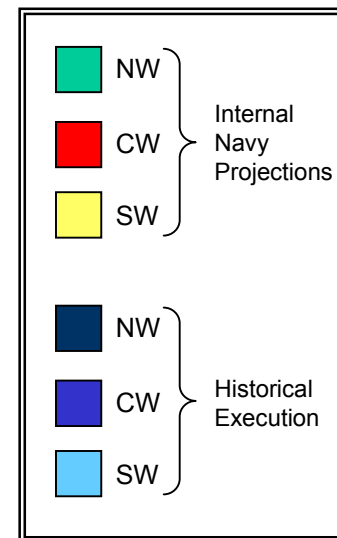
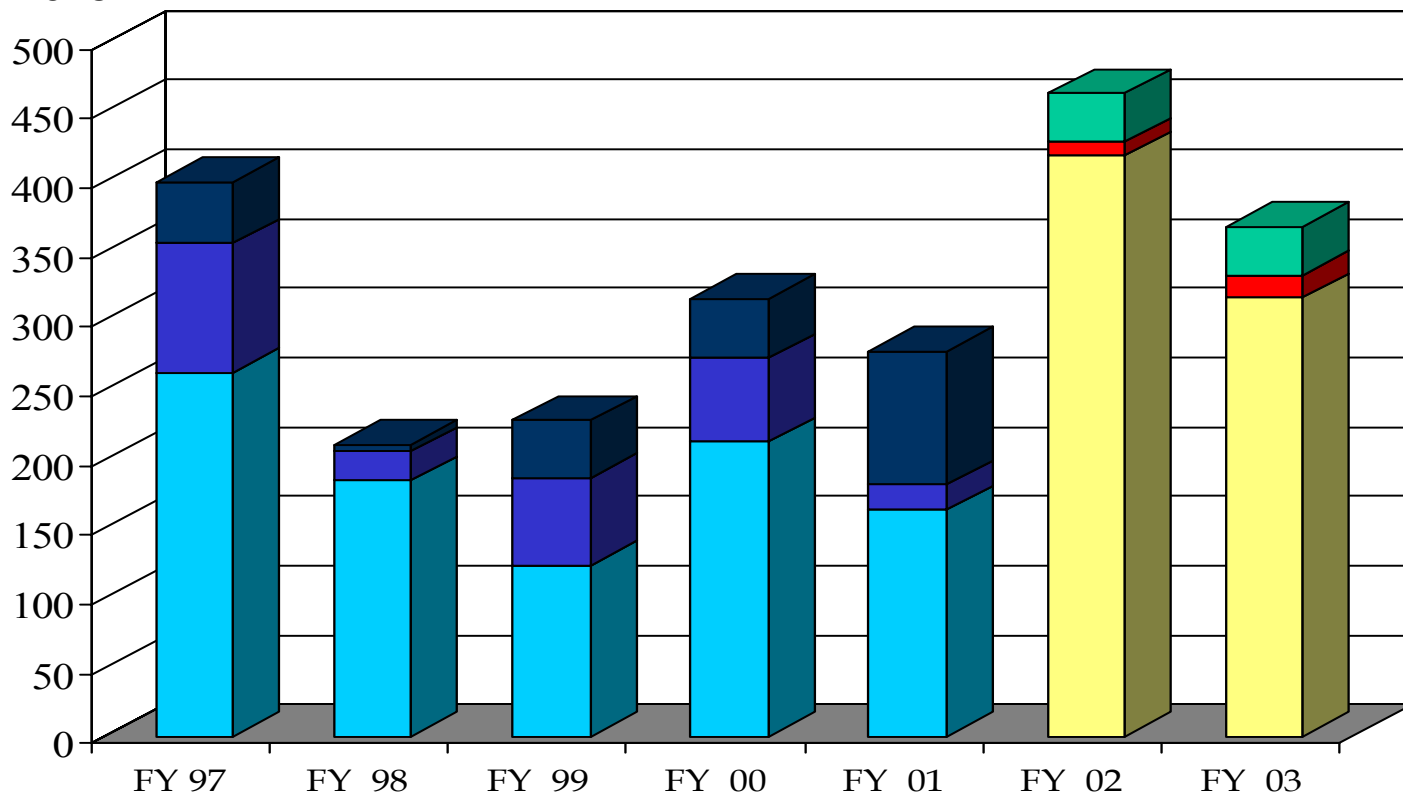


Enhancement Site



West Coast Military/Defense Construction

Millions



\$ 399

\$ 211

\$ 228

\$ 315

\$ 278

\$ 463

\$ 367

Total \$2,261 M



FY-02 Navy/Marine Corps

Military Construction Program

| P# | PROJECT LOCATION | PROJECT TITLE | DESIGN BUILD DB | PROGRAM MED AMOUNT |
|------|---------------------|-------------------------------------|-----------------------|--------------------------|
| 194 | NAS LEMOORE | BACHELOR HOUSING | DB | \$10,010 |
| 341A | NS BREMERTON | PIER REPLACEMENT (INCR II) | DB | \$24,460 |
| 955 | SWFPAC BANGOR | UTILITIES & SITE IMPROVEMENTS | | \$3,900 |
| 045 | NS EVERETT | SHORE INTERMEDIATE MAINT. FAC | DB | \$6,820 |
| 017 | MCAS CAMP PENDLETON | AIRCRAFT HANGAR IMPROVEMENTS | | \$4,470 |
| 061 | MCB CAMP PENDLETON | HELO OUTLYING LANDING FIELD (PH II) | | \$3,910 |
| 326A | NS SAN DIEGO | PIER REPLACEMENT (PH II) | DB | \$17,500 |
| 621 | MAGTFTC 29 PALMS | ACADEMIC INSTRUCTION BLDG | DB | \$9,860 |
| 609 | MAGTFTC 29 PALMS | VEHICLE WASH STATION | | \$5,360 |
| 017 | MCB CAMP PENDLETON | BACHELOR ENLISTED QUARTERS | DB | \$21,200 |
| 483 | MCAS YUMA | STATION ORDNANCE AREA | DB | \$7,160 |
| 153 | NAS WHIDBEY ISLAND | P-3 SUPPORT FACILITY | | \$3,470 |
| 235 | MCB CAMP PENDLETON | PHYSICAL FITNESS CENTER | DB | \$13,460 |



FY-02 Navy/Marine Corps

Military Construction Program (Cont)

| P# | PROJECT LOCATION | PROJECT TITLE | DESIGN BUILD DB | PROGRAM MED AMOUNT |
|------|--------------------|--------------------------------------|-----------------------|--------------------------|
| 234 | NAF EL CENTRO | TRANSIENT STUDENT BEQ | DB | \$23,520 |
| 481A | MCAS YUMA | LAND ACQUISITION | | \$8,660 |
| 685 | MAGTFTC 29 PALMS | BACHELOR ENLISTED QUARTERS | DB | \$29,675 |
| 557 | MCAGCC 29 PALMS | ENLISTED DINING FACILITY | DB | \$11,930 |
| 497 | MAGTFTC 29 PALMS | TOTAL FORCE INTEGRATION FACILITY | DB | \$8,760 |
| 520 | NBVC | CHASSIS/ENGINE MAINT TRAINING SCHOOL | DB | \$3,780 |
| 724 | MCB CAMP PENDLETON | REGIMENTAL MAINTENANCE COMPLEX | DB | \$13,160 |
| 044 | MCB CAMP PENDLETON | BEQ HEADQUARTERS | DB | \$21,600 |
| 780 | EWTGPAC CORONADO | TRAINING FACILITY | DB | \$8,610 |
| 033 | MCB CAMP PENDLETON | BOAT MAINT & RECON FACILITY | DB | \$11,980 |



FY-02 Navy/Marine Corps

Military Construction Program (Cont)

| P# | PROJECT LOCATION | PROJECT TITLE | DESIGN BUILD DB | PROGRAM MED AMOUNT |
|-----|--------------------|-------------------------------|-----------------------|--------------------------|
| 250 | PT MUGU CA NAWS | SUPPLY PIER | DB | \$13,730 |
| 474 | MCAS YUMA | AIR TRAFFIC CONTROL TOWER | | \$6,750 |
| 068 | MCB CAMP PENDLETON | IRON/MANGANESE PHASE II PLANT | DB | \$11,180 |
| 532 | NBVC | PORT IMPROVEMENTS | | \$12,400 |
| 254 | NS SAN DIEGO | HOMEPORT ASHORE BEQ | DB | \$47,240 |
| | | | | \$374,095 |



Environmental

03EN

Environmental Compliance, Restoration and Planning



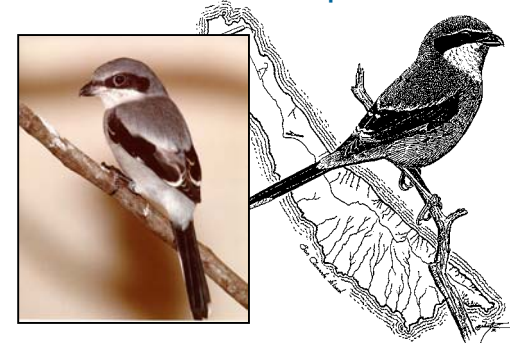
NAS El Centro
Environmental monitoring

- Compliance
- Restoration
- BRAC Environmental
- Environmental Planning
- Natural & Cultural Resources

Seal Beach
Wildlife protection



San Clemente Island
Shrike protection



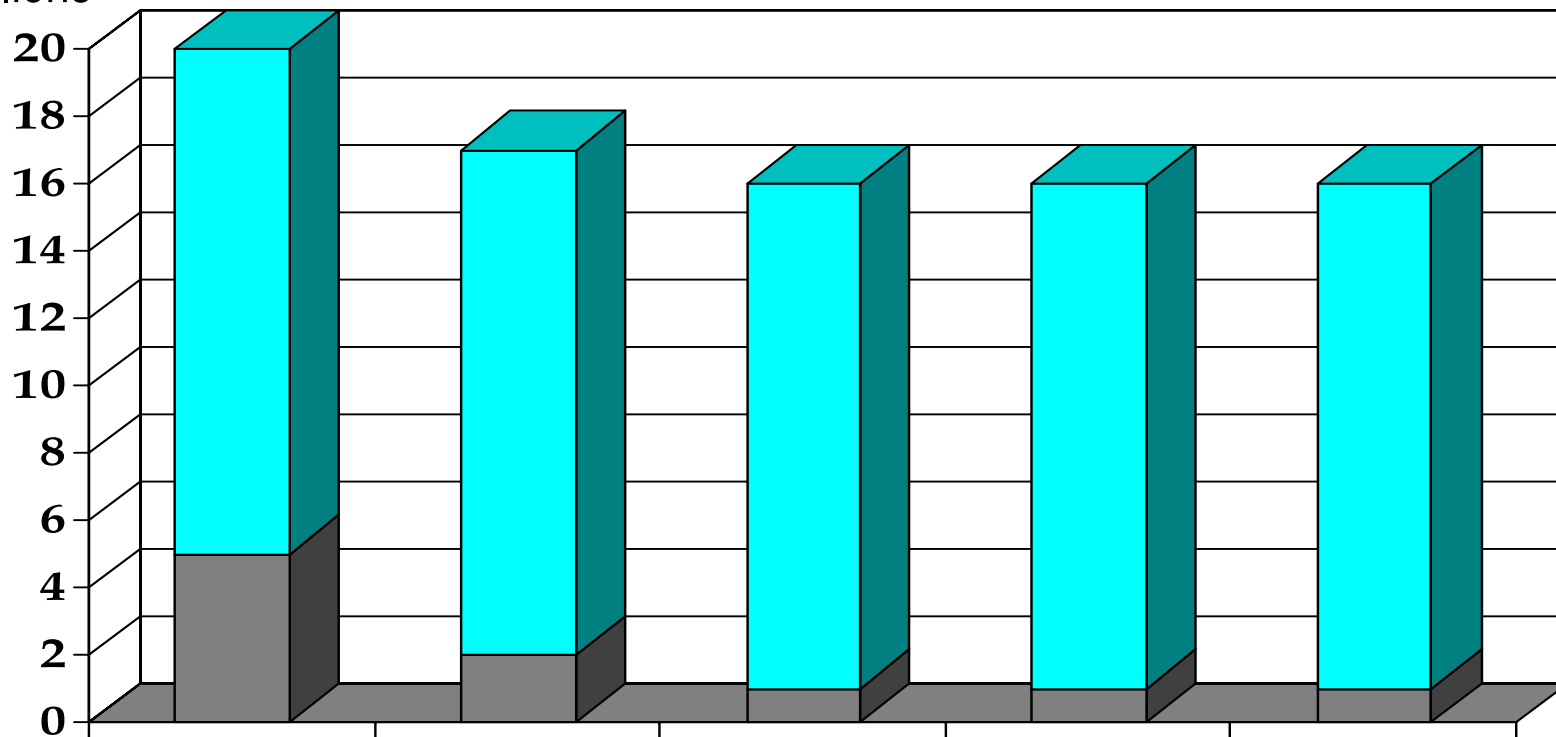
MCAS Miramar
Water Quality Monitoring





Environmental Compliance

Millions



| | | | | | |
|----------|-------|-------|-------|-------|-------|
| SW area | FY 01 | FY 02 | FY 03 | FY 04 | FY 05 |
| Bay area | 5 | 2 | 1 | 1 | 1 |



Environmental Restoration



Dual-Phase Vacuum Recovery Remediation System, MCAS Yuma



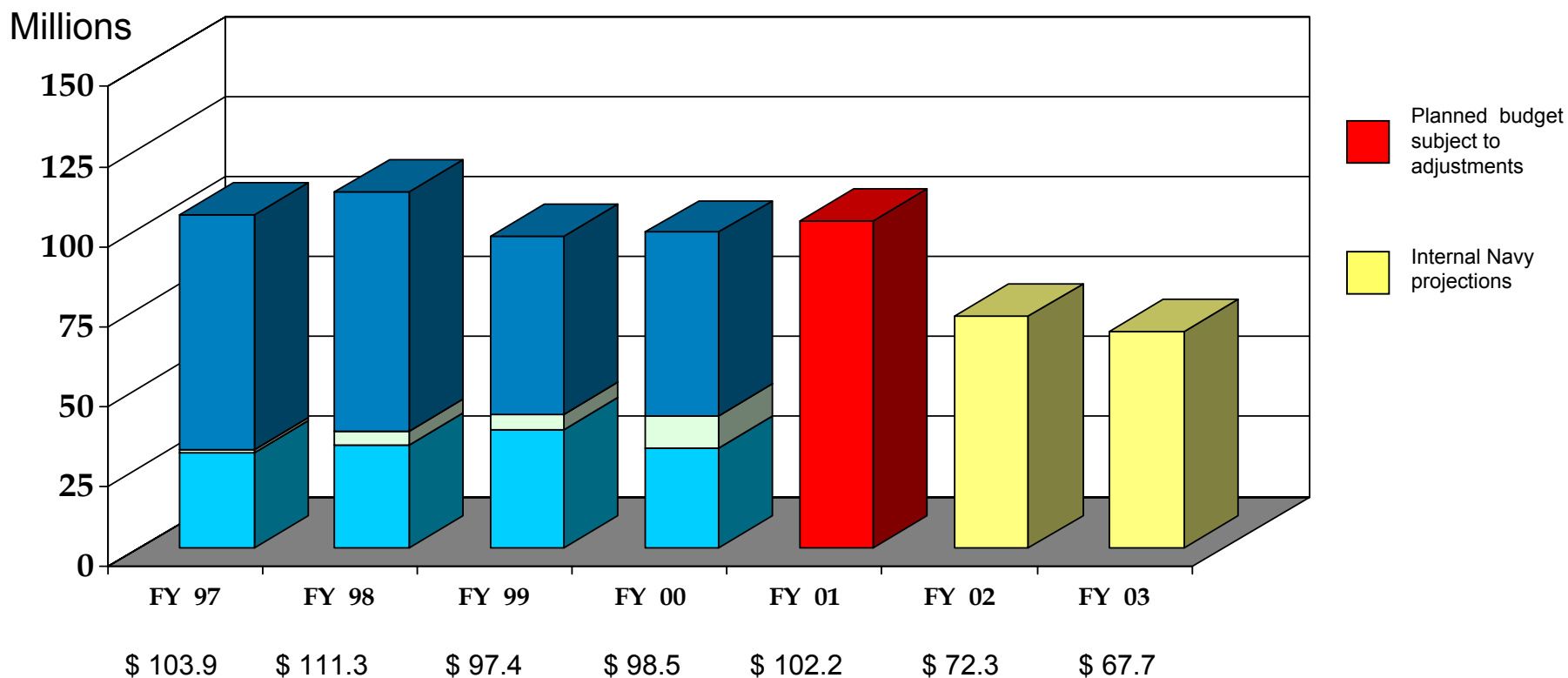
Soil Vapor Extraction System
MCMWTC Bridgeport





Environmental Restoration Navy (ERN)

Historic and Current Budget
■ Study ■ Design ■ Cleanup



Total 653.3 M



Environmental Restoration *BRAC*



Drilling of groundwater monitoring wells
at MCAS El Toro



Removal of
underground
storage tanks
at MCAS Tustin

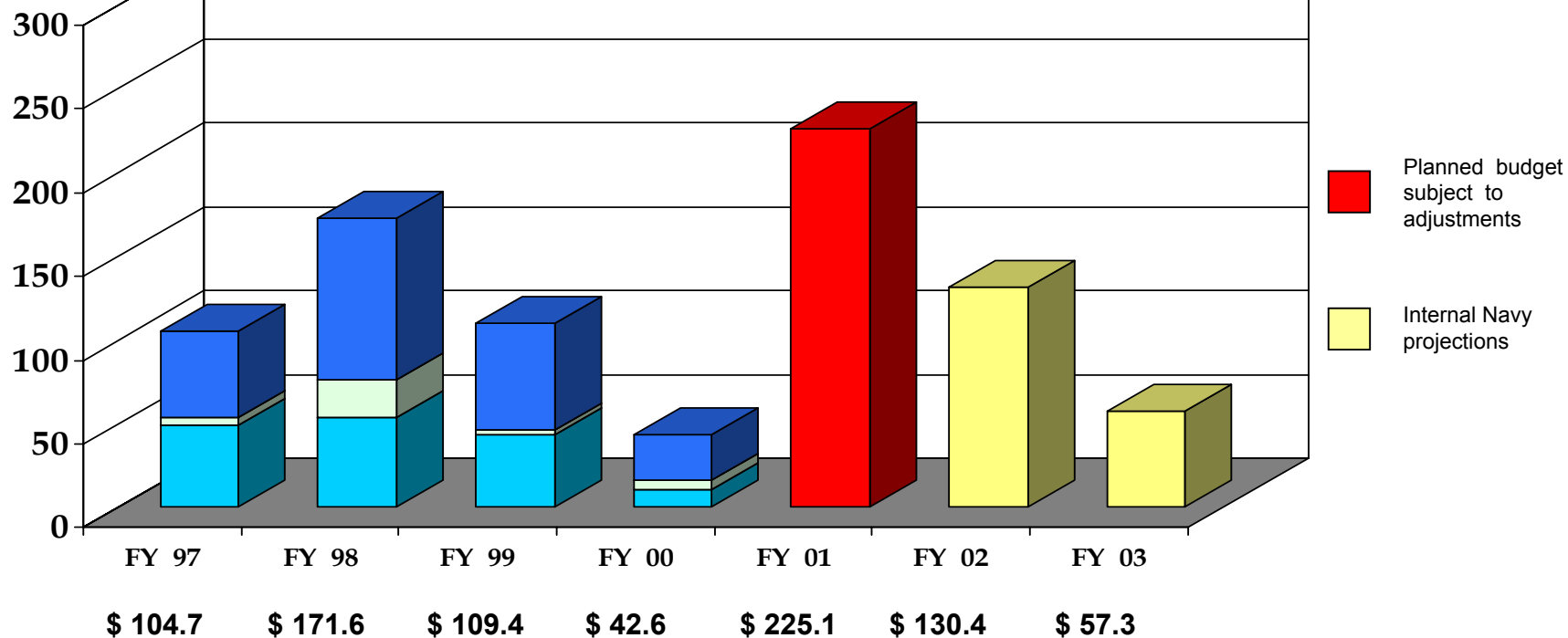


BRAC Environmental

Study Design Cleanup

Historic and Current Budget

Millions



Total 841.1 M



Base Development & Planning

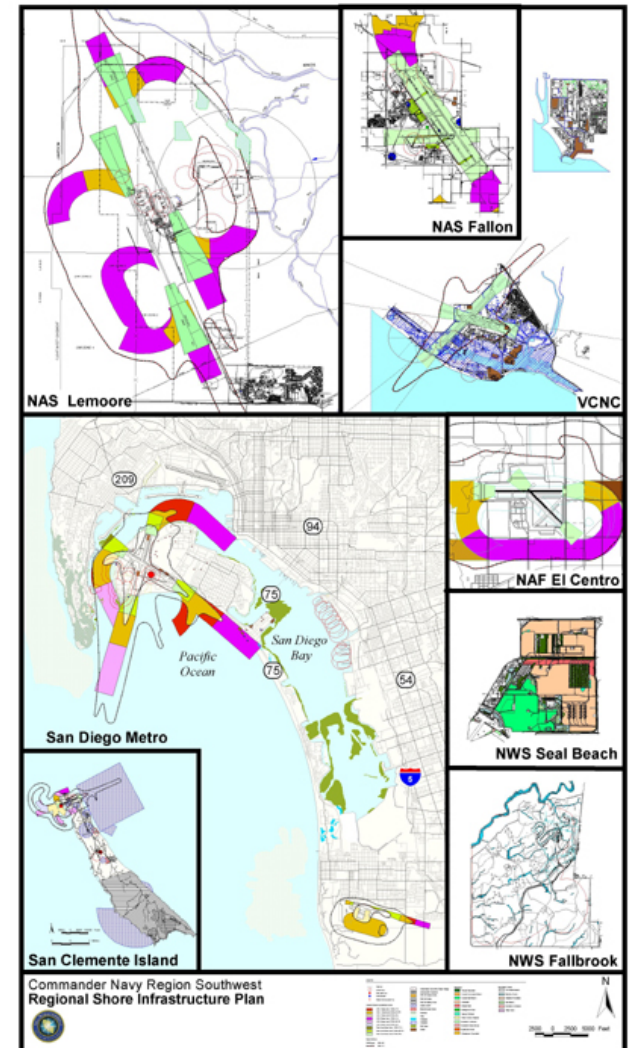
03PL

Facilities Planning and Project Development

Regional Shore Infrastructure Plan RSIP

Land Use Plan

- ◆ Focus is on Long Range Planning and Development
- ◆ Provides Concepts, Recommendations, and Conclusions
- ◆ Adaptable to changes in Policy or Mission Requirements
- ◆ Reflects the Regional Commander's Vision



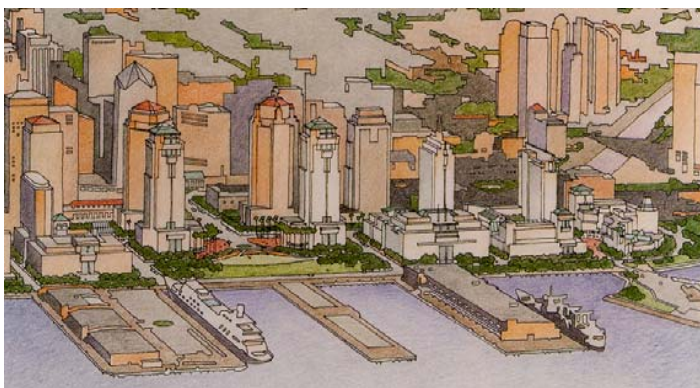


Planning Business Line

Regional Shore Infrastructure Plan (RSIP)

— FY00 funded studies

- San Diego warehouse study
- Port Ops functional study phase I
- Training functional study
- Air Ops/Ranges functional study
- Dredge and Disposal strategy



— FY01 funded studies

- NAS Fallon overview plan
- Port Ops functional study phase II
- SCI overview plan
- Magazine earth cover study
- NBVC overview plan
- Regional noise study
- SD metro admin study
- BQ functional study
- RSIP-Link GIS integration



Family Housing Construction & Improvements

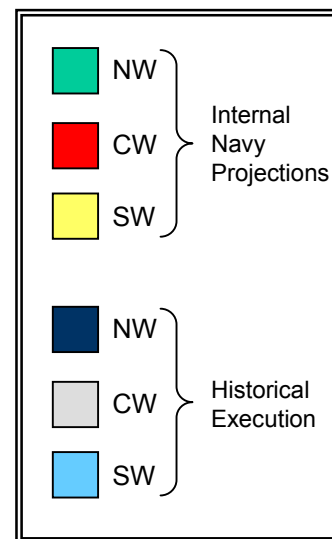
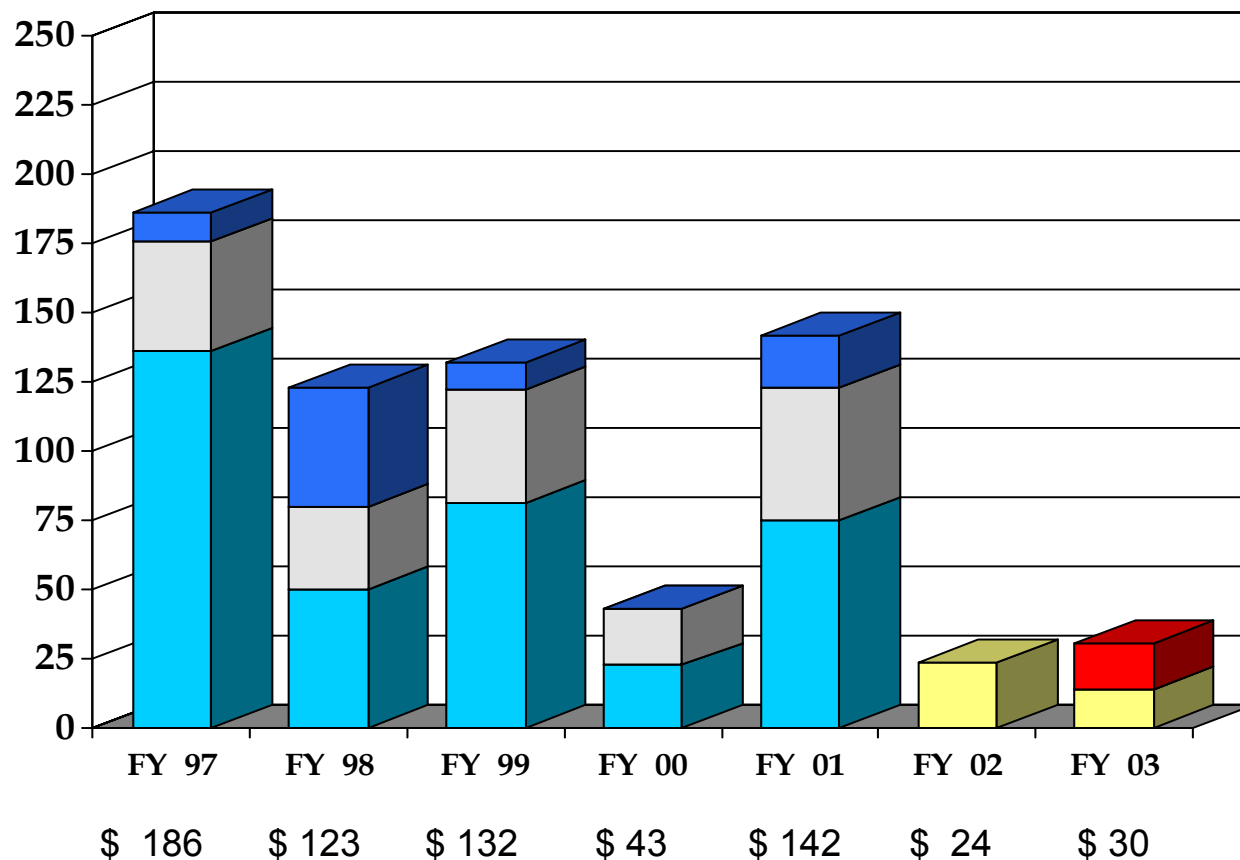


Family housing rehab for Miramar



Family Housing Construction & Improvements

Millions

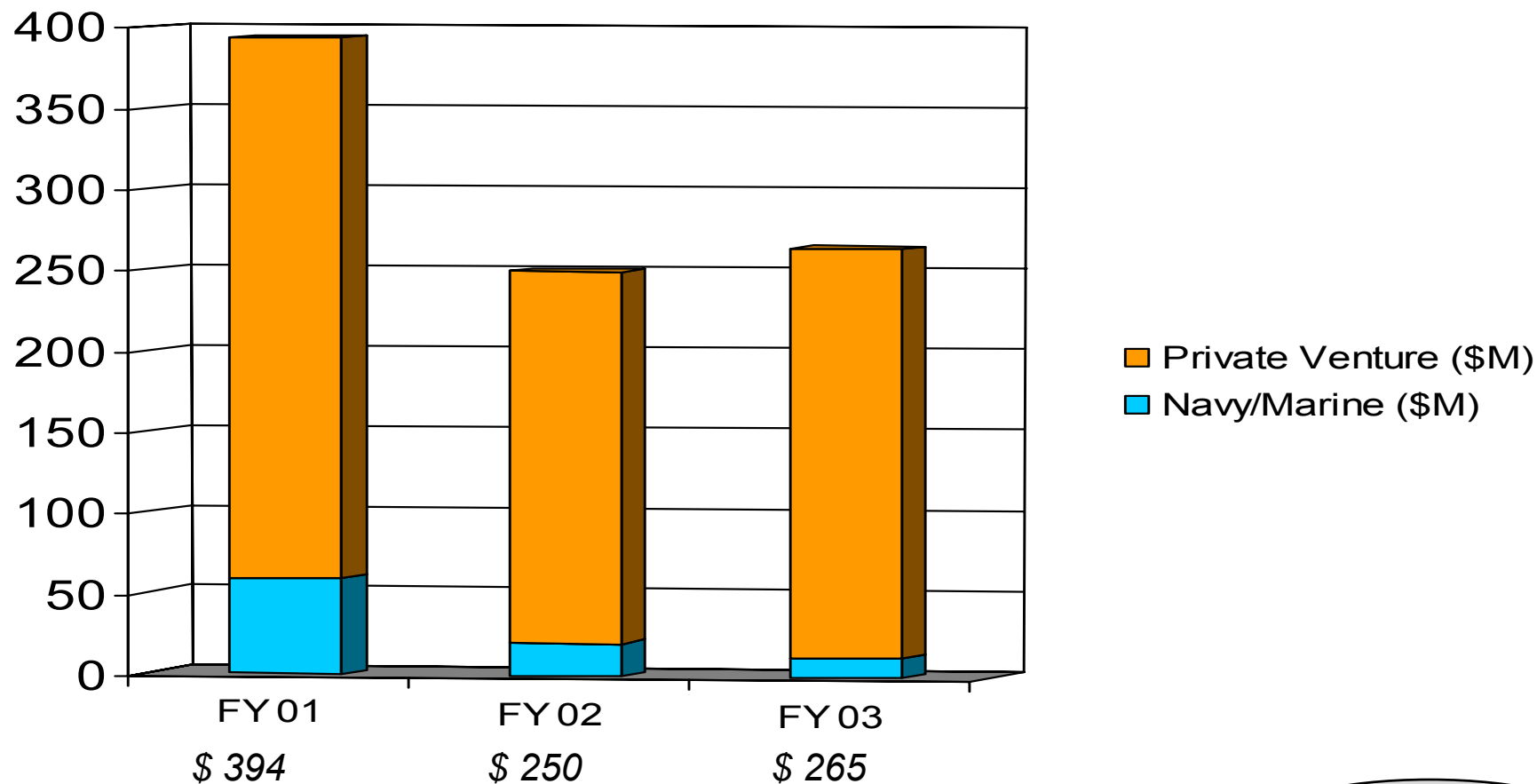


Total 680 M



Family Housing PPV Total Development Cost

Million



Total \$909 M



PPV

Projects Underway

Camp Pendleton (Loan Approach)

- Build 200 new, revitalize 200 and replace 312 existing family housing units (DeLuz housing area)
- All development on board Camp Pendleton
- Project awarded (units privatized) Nov 00
 - **Construction underway**

San Diego Regional (Investment Approach)

- Scope includes new construction, demolition & revitalization + privatization of 2,660 existing family housing units
- Awarded 31 July 2001



Real Estate

- www.hsgnavfac.com
- Provides Industry and Military Programmatic Overview
- Includes Project Scopes and Synopsis
 - Maps, photos
 - Link to RFQ/RFP download sites
 - Links to related Agencies, Web sites, etc.
 - Answers to frequently asked PPV questions



Strategic Sourcing

Commercial Activities Studies / A76

| Location | Study | Target Completion |
|--------------------|----------------|-------------------|
| NAS Lemoore | BOS | Completed/Appeal |
| PWC S.D. | Pest Control | Completed |
| PWC S.D. | Transportation | Completed |
| NAWC China Lake | BOS | Completed/Appeal |
| MCAS Yuma | BOS | Completed/Appeal |
| MCB Camp Pend | BOS | Oct-01 |
| MCLB Barstow | BOS | Completed |
| MCRD San Diego | BOS | Completed/Appeal |
| Naval Base Ventura | BOS | Feb-02 |
| MCAGCC 29 Palms | BOS | Feb-02 |
| Northwest Region | BOS | Apr-02 |
| NPS Monterey | BOS | Apr-02 |



California Navy BRAC

Northern California

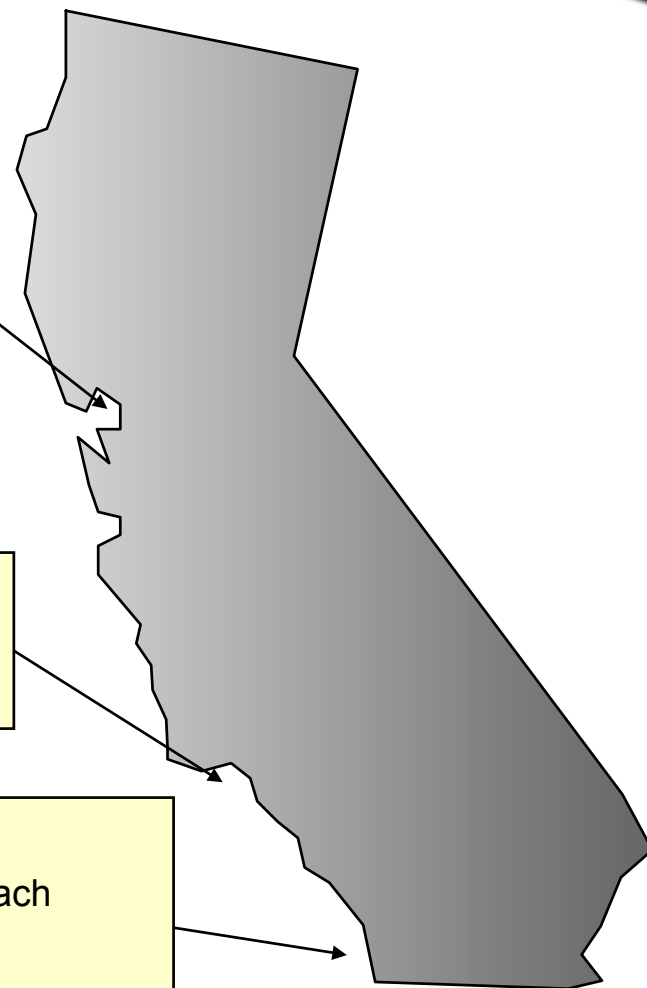
- NAVRESCEN Pacific Grove
- NAVSTA Treasure Island
- FISC Oakland
- NAVSHIPYD Mare Island
- NAVAIR Manor Sunnyvale
- NAVRESCEN Stockton
- NAS Moffett Field
- Hunters Point Annex
- NAS Alameda
- NAVHOSP Oakland
- PWC San Francisco (Novato)
- NAS Crows Landing

Central California

- NCEL Pt. Hueneme

Southern California

- NTC San Diego
- NAVSTA Long Beach
- NAVSHIPYD Long Beach
- NAVRESCEN Pomona
- NAVHOSP Long Beach
- MCAS El Toro
- MCAS Tustin
- Salton Sea Test Base





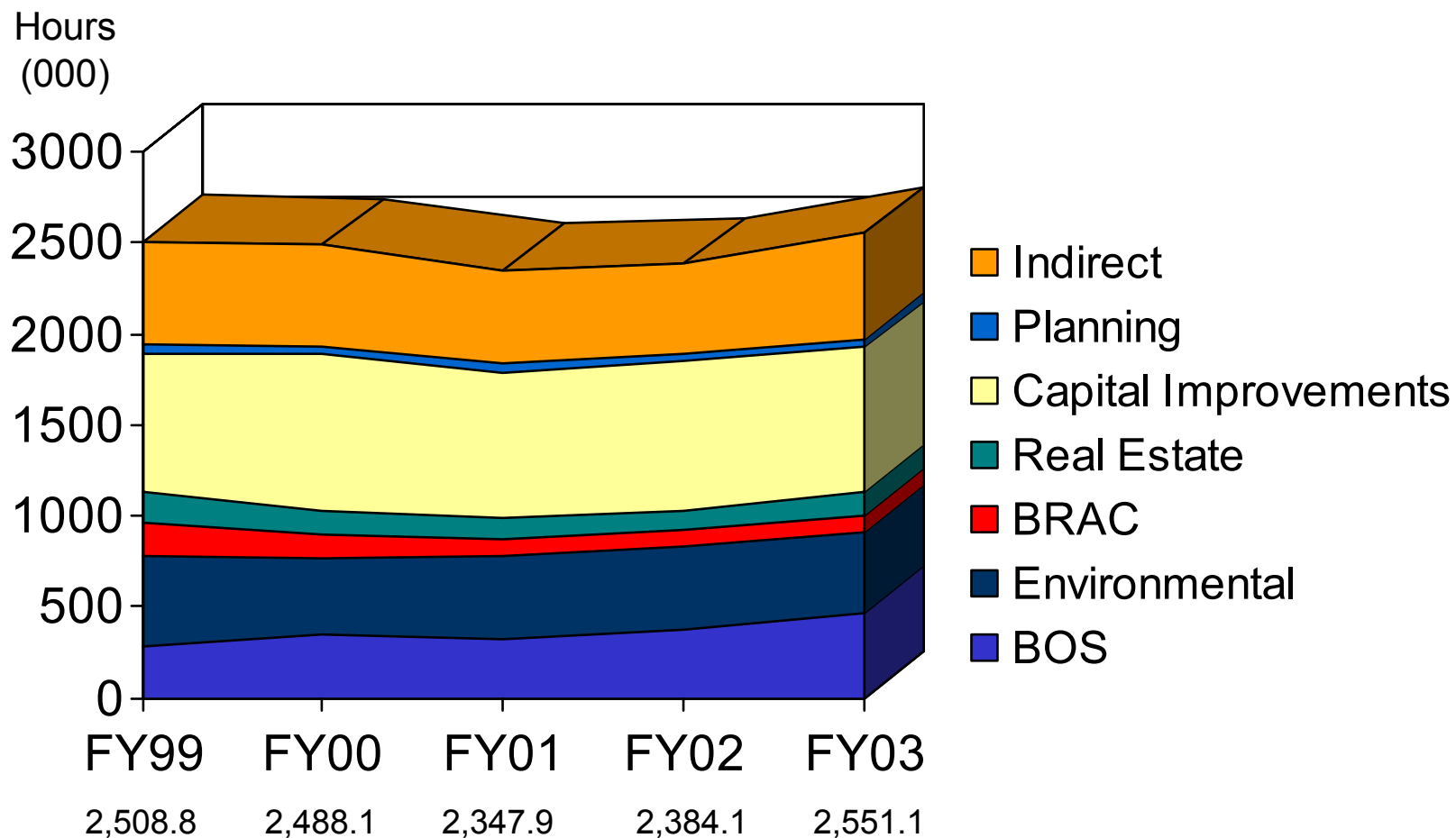
West Coast Navy BRAC

CURRENT BRAC INITIATIVES

- Early Transfer Process can accelerate development opportunities for Local Redevelopment Authorities (LRA).
 - City can opt to complete the cleanup during redevelopment.
 - Navy encouraging use of this authority at all closed installations.
- New legislation for Economic Development Conveyances provides LRAs a conveyance mechanism to receive property at no cost.



SWDIV Workload Summary



Total 12,280 M



Project Execution

- Organization structured for Project Execution
- Integrated AFT's – No stove pipes
- Quick response to ATA: Funding
- Innovative contract tools in place – All business lines



Acquisition Program In a New Era

- Evolution of the Industry
 - Moving away from sealed bidding
 - Using Negotiated Procurements
 - Forming partnerships with suppliers
 - Focus on shared goals for the project
 - Fair and reasonable price for the government
includes reasonable profit for the supplier
 - Contracting to Budget – developed by NAVFAC



Basic Ordering Agreements

- Select 3 or more firms from list of BoA holders (60) based on type of work
- Scope of work given to the firms
- Price quotes
- Select firm based on price and past performance
- All firms on BoA list are provided by local SBA office and [all are 8(a) certified]



Multiple Award Contracts, Construction

- Awarded to 3 or more firms for same scope of work, based on best value
- As projects within that scope come up, compete among those firms
- Selection based on best value or price only
- Contract term is 1 year with 4 option years
- All contracts advertised at ESOL.NAVFAC.NAVY.MIL

Water Storage Tank
Naval Medical Center
San Diego, CA.





Multiple Award Contracts, Service

- Awarded to 3 or more firms for same scope of work, based on best value.
- All aspects of contract are similar to construction
- ESOL.NAVFAC.NAVY.MIL is place to look for potential contract competition.



Acquisition Program In a New Era

Design Build Success



29 Palms

Bachelor Enlisted Quarters

- Accommodates 384 Marines
- Fast Track Design-Build
- Completed in less than one year

MCAS Yuma

Bachelor Enlisted Quarters

- Demolished 3 WWII BEQ's
- Constructed four new facilities
- Accommodates 704 Marines





PARTNERING WITH SBA

- DEVELOP ACQUISITION STRATEGY WITH SBA
 - Program Strategy
 - Identify Needs Of Agency (NAVY)
 - Develop Contracts That Help Support Needs Of The Small Business Community
 - Support of Small Business Programs Becomes a Critical Factor In Best Value Selection of Firms



SBA PROGRAM STRATEGY

- CA STUDIES –ADVERTISE FOR SOURCES SOUGHT - 8(A)/SB/UR
- SERVICES – MASC – MANAGEMENT CONTRACT - CONTAINING SDB/8(A)/SB/UR
- A-E PROJECTS - DUAL SOLICITATION FOR 8(A) and UNRESTRICTED



A-E DUAL SOLICITATION

- GIVES FIRST CONSIDERATION TO THE 8(A) PROGRAM
- USES BROOKS ACT (MUST SLATE 3 FIRMS)
- CONVERTS TO UNRESTRICTED IF UNABLE TO SLATE 8(A) PROGRAM



LARGE AND SMALL BUSINESS PARTNERING

- MENTOR-PROTÉGÉ (M-P)
AGREEMENTS (SBA/DOD)
LB Assists 8(a)s & SDBs
- JOINT VENTURES
SBA M-P - Any Size Business & 8(a) Firm
- TEAM SUBCONTRACTING
Prime Presents Team for Project
- SUBCONTRACTING



Business Challenges

- What we expect
 - Environmentally friendly projects
 - Zero cost growth for design/build
 - Project knowledge and Experience, balanced with cost
 - Timely delivery



Electronic Solicitation

NAVFAC E-Solicitation Web

- Future Business Opportunities
- Request for Proposals (RFP)
- Frequently Asked Questions (Help)
- <http://esol.navfac.navy.mil/>



Southwest Division's Internet Address

- Internet address

[Http://www.efdswnavfac.navy.mil/](http://www.efdswnavfac.navy.mil/)



- Points of contact

| | | |
|-------------------|---------------------------|--------------|
| CAPT Gary Engle | Commanding Officer | 619-532-2317 |
| CAPT Ken Butrym | Vice Commander | 619-532-2317 |
| CAPT R. Thackston | Operations Officer | 619-532-2602 |
| Bob Brower | Chief Contracting Officer | 619-532-1286 |
| Dee Chandler | PAO | 619-532-2484 |